

July 10, 2017

Dear Clients:

We are pleased to inform you that Carl Kaufman and Cathy Halberstadt have been chosen to serve as Co-Chief Executive Officers and Co-Presidents of Osterweis Capital Management (OCM).

Carl has been heading up our fixed income team since 2002. Cathy has been with OCM for over 20 years, most recently as our Chief Operating Officer and Chief Financial Officer. Both have worked effectively and collaboratively as longstanding members of the company's Management Committee, which will create a seamless transition. Their combined experience and shared passion for OCM makes them uniquely suited to lead the firm. Carl will perform CEO functions related to investing while Cathy will focus on the non-investment aspects of the firm.

Additionally, I would like to confirm that I am not planning on retiring any time soon and will continue as Chairman of the Board and Chief Investment Officer (CIO). I expect to transition my CIO role to a larger Investment Policy Committee over time, eliminating the need to have any one person act as CIO for our various investment strategies. The Investment Policy Committee will likely include a representative from each of our investment teams.

If you have any questions, please let us know.

Sincerely,



John Osterweis